

**We must free ourselves of the hope
that the sea will ever rest.
We must learn to sail in high winds !**

ARISTOTELIS ONASSIS

PRICE LIST 2018





| 2018 PRICE LIST/GREECE in € | | | | | Period A | | Period B | | Period C | | Period D | | Security Deposit |
|-----------------------------|-------|--------|-------|---------|-------------|---------|---------------------------------|---------|---------------------------------|---------|----------------------------------|---------|------------------|
| "PRIVILEGE FLEET" | | | | | 28/07-18/08 | | 09/06-28/07 & 18/08-06/10 | | 28/04-09/06 & 06/10-27/10 | | Before 28/04 & After 27/10 | | |
| YACHTS TYPE | Built | Cabins | Heads | Max.Pax | 1 week | 2 weeks | 1 week | 2 weeks | 1 week | 2 weeks | 1 week | 2 weeks | |
| Bareboat Monohulls | | | | | | | | | | | | | |
| Jeanneau 54 | 17~18 | 5+1 | 3+1 | 12 | 9.120 | 17.320 | 7.600 | 14.440 | 5.700 | 10.840 | 4.180 | 7.940 | 3.000 |
| Sun Odyssey 519 | 17~18 | 5+1 | 3+1 | 12 | 7.920 | 15.040 | 6.600 | 12.540 | 4.950 | 9.400 | 3.630 | 6.900 | 3.000 |
| Sun Odyssey 509 | 2015 | 5+1 | 3+1 | 12 | 7.560 | 14.360 | 6.300 | 11.970 | 4.730 | 8.980 | 3.470 | 6.600 | 3.000 |
| Sun Odyssey 479 | 16~18 | 4 | 4 | 10 | 6.000 | 11.400 | 5.000 | 9.500 | 3.750 | 7.120 | 2.750 | 5.220 | 3.000 |
| Sun Odyssey 469 | 13-15 | 4 | 4 | 10 | 5.820 | 11.060 | 4.850 | 9.215 | 3.640 | 6.920 | 2.670 | 5.080 | 3.000 |
| Sun Odyssey 449 | 16~18 | 4 | 2 | 10 | 5.040 | 9.580 | 4.200 | 7.980 | 3.150 | 5.980 | 2.310 | 4.380 | 2.500 |
| Sun Odyssey 440 <i>new!</i> | 2018 | 4 | 2 | 10 | 5.400 | 10.260 | 4.500 | 8.550 | 3.380 | 6.420 | 2.480 | 4.720 | 2.500 |
| Sun Odyssey 439 | 14~15 | 4 | 2 | 10 | 4.800 | 9.120 | 4.000 | 7.600 | 3.000 | 5.700 | 2.200 | 4.180 | 2.500 |
| Sun Odyssey 419 | 16~18 | 3 | 2 | 8 | 4.320 | 8.200 | 3.600 | 6.840 | 2.700 | 5.140 | 1.980 | 3.760 | 2.500 |
| Sun Odyssey 409 | 12~15 | 3 | 2 | 8 | 4.080 | 7.760 | 3.400 | 6.460 | 2.550 | 4.840 | 1.870 | 3.560 | 2.500 |
| Sun Odyssey 389 | 16-18 | 3 | 1 | 6 | 3.600 | 6.840 | 3.000 | 5.700 | 2.250 | 4.280 | 1.650 | 3.140 | 2.000 |
| Sun Odyssey 349 | 16-18 | 3 | 1 | 6 | 3.120 | 5.920 | 2.600 | 4.940 | 1.950 | 3.700 | 1.430 | 2.720 | 2.000 |
| Sun Odyssey 33i | 2014 | 2 | 1 | 4 | 2.640 | 5.020 | 2.200 | 4.180 | 1.650 | 3.140 | 1.210 | 2.300 | 2.000 |
| Bareboat Catamarans | | | | | | | | | | | | | |
| Lagoon 450 | 14~18 | 4+2 | 4 | 12 | 9.600 | 18.240 | 8.000 | 15.200 | 5.640 | 10.720 | 4.000 | 7.600 | 3.000 |
| Lagoon 42 | 17~18 | 4+2 | 4+1 | 10 | 9.060 | 17.220 | 7.550 | 14.345 | 5.320 | 10.100 | 3.780 | 7.180 | 3.000 |
| Lagoon 400s2 | 14~18 | 4+2 | 4 | 10-12 | 8.160 | 15.500 | 6.800 | 12.920 | 4.790 | 9.100 | 3.400 | 6.460 | 3.000 |
| Lagoon 380 | 14~18 | 4 | 2 | 10 | 5.760 | 10.940 | 4.800 | 9.120 | 3.380 | 6.420 | 2.400 | 4.560 | 3.000 |
| VAT included | | | | | | | | | | | | | |



| 2018 PRICE LIST/GREECE in € "ECONOMY FLEET" | | | | | Period A | | Period B | | Period C | | Period D | | Security Deposit |
|--|-------|--------|--------------|----------|-------------|---------|---------------------------------|---------|---------------------------------|---------|----------------------------------|---------|------------------|
| | | | | | 28/07-18/08 | | 09/06-28/07 & 18/08-06/10 | | 28/04-09/06 & 06/10-27/10 | | Before 28/04 & After 27/10 | | |
| YACHT'S TYPE | Built | Cabins | Heads/w c | Max. Pax | 1 week | 2 weeks | 1 week | 2 weeks | 1 week | 2 weeks | 1 week | 2 weeks | |
| Bareboat Monohulls | | | | | | | | | | | | | |
| Jeanneau 57 | 10~11 | 5/4+1 | 4/4+1 | 10 | 10.270 | 19.520 | 8.700 | 16.530 | 6.130 | 11.640 | 4.350 | 8.260 | 3.000 |
| Sun Odyssey 54 DS | 04~08 | 4+1 | 4+1 | 10 | 5.900 | 11.220 | 5.000 | 9.500 | 3.530 | 6.700 | 2.500 | 4.760 | 3.000 |
| Jeanneau 53 | 10~12 | 5/4+1 | 3/4+1 | 12/10 | 6.730 | 12.780 | 5.700 | 10.830 | 4.020 | 7.640 | 2.850 | 5.420 | 3.000 |
| Sun Odyssey 509 | 2012 | 5 | 3 | 10 | 6.610 | 12.560 | 5.600 | 10.640 | 3.950 | 7.500 | 2.800 | 5.320 | 3.000 |
| Sun Odyssey 50DS | 09~12 | 4 | 3 | 10 | 4.840 | 9.200 | 4.100 | 7.790 | 2.890 | 5.500 | 2.050 | 3.900 | 3.000 |
| Sun Odyssey 49i | 2008 | 4 | 4 | 10 | 4.840 | 9.200 | 4.100 | 7.790 | 2.890 | 5.500 | 2.050 | 3.900 | 3.000 |
| Sun Odyssey 49+49DS | 04~06 | 4 | 4/3 | 10 | 4.130 | 7.840 | 3.500 | 6.650 | 2.470 | 4.700 | 1.750 | 3.320 | 3.000 |
| Sun Odyssey 45DS | 2008 | 3 | 2 | 6 | 3.780 | 7.180 | 3.200 | 6.080 | 2.260 | 4.300 | 1.600 | 3.040 | 2.500 |
| Sun Odyssey 45 | 05~06 | 4 | 2 | 10 | 3.420 | 6.500 | 2.900 | 5.510 | 2.040 | 3.880 | 1.450 | 2.760 | 2.500 |
| Sun Odyssey 44i | 09~10 | 4 | 2 | 10 | 3.780 | 7.180 | 3.200 | 6.080 | 2.260 | 4.300 | 1.600 | 3.040 | 2.500 |
| Sun Odyssey 439 | 2012 | 4 | 2 | 10 | 4.370 | 8.300 | 3.700 | 7.030 | 2.610 | 4.960 | 1.850 | 3.520 | 2.500 |
| Sun Odyssey 43+43DS | 01~04 | 4 | 2 | 10 | 2.950 | 5.600 | 2.500 | 4.750 | 1.760 | 3.340 | 1.250 | 2.380 | 2.500 |
| Sun Odyssey 42DS | 10~11 | 3 | 2 | 8 | 3.540 | 6.720 | 3.000 | 5.700 | 2.120 | 4.020 | 1.500 | 2.860 | 2.500 |
| Sun Odyssey 42DS | 2010 | 2 | 2 | 6 | 3.540 | 6.720 | 3.000 | 5.700 | 2.120 | 4.020 | 1.500 | 2.860 | 2.500 |
| Sun Odyssey 42i | 07~10 | 3 | 2 | 8 | 3.190 | 6.060 | 2.700 | 5.130 | 1.900 | 3.620 | 1.350 | 2.560 | 2.500 |
| Sun Odyssey 40,3 | 2005 | 3 | 2 | 8 | 2.600 | 4.940 | 2.200 | 4.180 | 1.550 | 2.940 | 1.100 | 2.100 | 2.500 |
| Sun Odyssey 40 | 2001 | 3 | 2 | 8 | 2.360 | 4.480 | 2.000 | 3.800 | 1.410 | 2.680 | 1.000 | 1.900 | 2.500 |
| Sun Odyssey 39i | 07~08 | 3 | 1 | 6 | 2.600 | 4.940 | 2.200 | 4.180 | 1.550 | 2.940 | 1.100 | 2.100 | 2.000 |
| Sun Odyssey 37 | 2003 | 3 | 1 | 6 | 2.480 | 4.720 | 2.100 | 3.990 | 1.480 | 2.820 | 1.050 | 2.000 | 2.000 |
| Sun Odyssey 36i | 07~08 | 3 | 1 | 6 | 2.360 | 4.480 | 2.000 | 3.800 | 1.410 | 2.680 | 1.000 | 1.900 | 2.000 |
| Sun Odyssey 35 | 03~05 | 3 | 1 | 6 | 2.010 | 3.820 | 1.700 | 3.230 | 1.200 | 2.280 | 850 | 1.620 | 2.000 |
| Sun Odyssey 33i | 2010 | 2 | 1 | 4 | 2.240 | 4.260 | 1.900 | 3.610 | 1.340 | 2.540 | 950 | 1.800 | 2.000 |
| Sun Odyssey 32i | 08~09 | 2 | 1 | 4 | 1.770 | 3.360 | 1.500 | 2.850 | 1.060 | 2.020 | 750 | 1.420 | 2.000 |
| Sun Odyssey 32 | 2005 | 2 | 1 | 4 | 1.530 | 2.900 | 1.300 | 2.470 | 920 | 1.740 | 650 | 1.240 | 2.000 |
| Bareboat Catamarans | | | | | | | | | | | | | |
| Lagoon 440 | 07~08 | 4+1 | 4+1 | 10 | 7.560 | 14.360 | 6.400 | 12.160 | 4.510 | 8.560 | 3.200 | 6.080 | 3.000 |
| Lagoon 420 | 08~09 | 4+1 | 4+1 | 10 | 6.850 | 13.020 | 5.800 | 11.020 | 4.090 | 7.780 | 2.900 | 5.520 | 3.000 |
| Lagoon 400 | 2012 | 4+2 | 4 | 10 | 6.260 | 11.900 | 5.300 | 10.070 | 3.740 | 7.100 | 2.650 | 5.040 | 3.000 |
| Lagoon 380 | 04~07 | 4 | 2 | 8 | 4.960 | 9.420 | 4.200 | 7.980 | 2.960 | 5.620 | 2.100 | 4.000 | 3.000 |

VAT included



2018 GENERAL CONDITIONS in €

ATHENIAN BASES

Athens: Marina Kalamaki, Pier No 2
Cyclades: Lavrio Port/**Paros** Piso Livadi
Skiathos: Skiathos Port
Kos: Marina Kos, Pier D
Corfu: Marina Gouvia, Pier No A 100-106
Lefkas: Marina Lefkas, Pier B
Kavala: Keramoti Port

ONE WAY CHARGES (paid in cash)

| | |
|------------------------|-------|
| Athens – Corfu: | 1.100 |
| Athens – Kos: | 1.000 |
| Athens – Lefkas: | 1.000 |
| Athens – Skiathos: | 800 |
| Corfu – Lefkas: | 500 |
| Skiathos – Keramoti: | 600 |
| Athens – Lavrio: | 200 |
| Athens/Lavrio – Paros: | 600 |

DISCOUNTS

| | |
|----------------------------------|-----|
| Early booking (until 31/03/18) | 10% |
| Boat Shows | 5% |
| Athenian's Repeat Client | 5% |
| 3 weeks charter on a weekly rate | 10% |
| 4 weeks charter on a weekly rate | 15% |
| Group Discount | 5% |

MAXIMUM DISCOUNTS (excluding long term) 15%

CHECK IN/OUT

Embarkation time: 17:00hrs
Disembarkation time: 09:00hrs
Mandatory, the yacht must return in the base the day before, the latest at 18:00hrs

Minimum charter period charge 5 days

FREE OF CHARGE

Bed linen, towels, quilts, one set/cabin/week
Mooring fees for the first and last day at the Athenian's Pier, in Marinas/Ports

All our boats are equipped with autopilot, GPS and/or, chart plotter, shore power 220v, bimini top, sprayhood, warm water, electric anchor ,dinghy with outboard engine and cockpit cushions

NOT INCLUDED/ OPTIONALS (must be paid in cash upon embarkation)

Fuel, O/B gasoline, water, provisioning, transfers
End Cleaning: € 40/cabin
Early Embarkation at 14:00hrs (upon request): € 150
Internet Pack: Wi-Fi router, 14GB/week € 90
Blister (subject to availability): € 200/week, plus Security Deposit € 600 payable by credit card
Safety Net: € 150
SUP (Stand Up Paddle) (subject to availability): € 120/week, plus Security Deposit € 300 payable by credit card
Crew Change during the charter (the skipper does not change): € 60/cabin, (price includes: cleaning, change of linen/towels)

CREW (require their own cabin)

Skipper: € 170/day, plus food provisions

Cook/Hostess: € 170/day, plus food provisions

NON REFUNDABLE DAMAGE WAIVERFor Euro **3.000** €300/week (minimum € 300/charter) payable in cashFor Euro **2.500** €250/week (minimum € 250/charter) payable in cashFor Euro **2.000** €200/week (minimum € 200/charter) payable in cash**On crewed yacht charter, (provided from Athenian Yachts) is requested the Non Refundable Damage Waiver****CANCELLATION POLICY**

Booking cancelled, more than 60 days before embarkation, 30% of the total charter fee

Booking cancelled between 59 & 31 days before embarkation, 50% of the total charter fee

Booking cancelled less than 30 days before embarkation, 100% of the total charter fee

If the boat re-booked for the same period, the cancellation fees will be refunded

SAILING LICENSE REQUIREMENT

In Greece when chartering a bareboat, the client must provide one sailing license and one crew member has to prove basic sailing experience

INSURANCE

All Athenian boats are insured according to the Greek law, against risks arising from liability to third parties and damage to the hull, machinery and equipment

PAYMENTS

A 50% deposit of the charter fee is required, upon signing the charter contract

The remaining balance of 50% is required four (4) weeks prior to departure to our bank account

BANK DETAILS

PIRAEUS BANK, Fivis str. - Glyfada Branch

SWIFT PIRBGRAA

IBAN GR4501720420005042075838363

ACCT No: 5042075838363

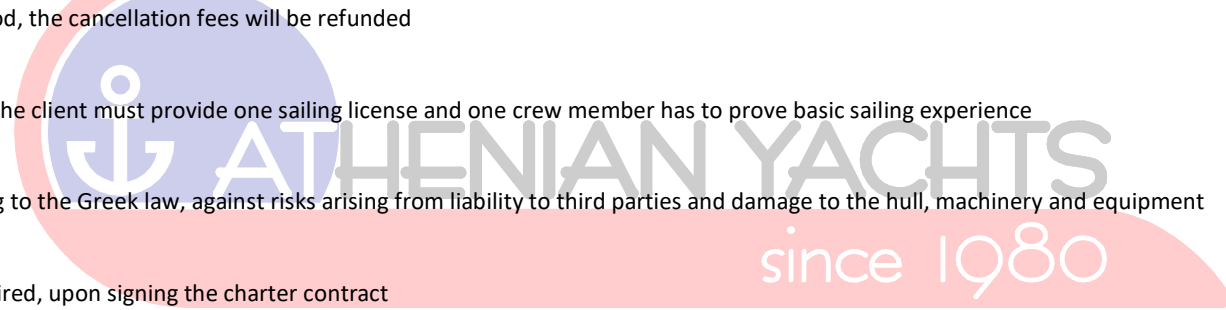
ACCEPTED CREDIT CARDS

Visa or Master Card

Vat included**The present Price List replaces any previous and is valid from 01st of September 2017****ATHENIAN YACHTS ENTERPRISES S.A.**

✉ 1-2 Possidonos Ave.- 17651 P.Phaliro – Athens - Greece

☎ +30 210 9849620-21 📠 +30 210 9818092

@ info@athenian-yachts.gr 🌐 www.athenian-yachts.gr

GENERAL INVENTORY LIST "JEANNEAU"

| | Furling main | Lazy jacks | Bimini Top | Electric Windlass | G.P.S. Plotter | Solar Panels | External Plotter | Autopilot | Dinghy | Outboard | Shorepower | Aircondition | Generator | Sprayhood | Bowthruster |
|---------------------|--------------|------------|------------|-------------------|----------------|--------------|------------------|-----------|--------|----------|------------|--------------|-----------|-----------|-------------|
| JEANNEAU 57 | X | | X | X | X | | X | X | X | X | X | X | X | X | X |
| JEANNEAU 54 | *X | *X | X | X | X | X | X | X | X | X | X | X | X | X | X |
| SUN ODYSSEY 54 DS | * X | * X | X | X | X | | X | X | X | X | X | X | X | X | X |
| JEANNEAU 53 | * X | * X | X | X | X | | X | X | X | X | X | X | X | X | X |
| SUN ODYSSEY 509/519 | *X | *X | X | X | X | X | X | X | X | X | X | X | X | X | X |
| SUN ODYSSEY 50 DS | X | | X | X | X | | X | X | X | X | X | X | X | X | X |
| SUN ODYSSEY 49i | *X | *X | X | X | X | | X | X | X | X | X | | | X | *X |
| SUN ODYSSEY 49 DS | X | | X | X | X | | X | X | X | X | X | | | X | X |
| SUN ODYSSEY 49 | | X | X | X | X | | *X | X | X | X | X | | | X | *X |
| SUN ODYSSEY 469/479 | *X | *X | X | X | X | X | X | X | X | X | X | | | X | X |
| SUN ODYSSEY 440 | *X | *X | X | X | X | X | X | X | X | X | X | | | X | X |
| SUN ODYSSEY 45 | *X | *X | X | X | X | | *X | X | X | X | X | | | X | *X |
| SUN ODYSSEY 45DS | X | | X | X | X | | X | X | X | X | X | | | X | X |
| SUN ODYSSEY 44i | *X | *X | X | X | X | | *X | X | X | X | X | | | X | *X |
| SUN ODYSSEY 439/449 | *X | *X | X | X | X | X | X | X | X | X | X | | | X | *X |
| SUN ODYSSEY 43 DS | X | | X | X | X | | | X | X | X | X | | | *X | |
| SUN ODYSSEY 43 | | X | X | X | X | | *X | X | X | X | X | | | X | *X |
| SUN ODYSSEY 42DS | X | | X | X | X | | X | X | X | X | X | | | X | X |
| SUN ODYSSEY 42i | * X | * X | X | X | X | | *X | X | X | X | X | | | X | *X |
| SUN ODYSSEY 409/419 | * X | *X | X | X | X | X | X | X | X | X | X | | | X | *X |
| SUN ODYSSEY 40.3 | | X | X | X | X | | *X | X | X | X | X | | | X | |
| SUN ODYSSEY 39i | X | | X | X | X | | | X | X | X | X | | | X | |
| SUN ODYSSEY 389 | * X | *X | X | X | X | X | X | X | X | X | X | | | X | |
| SUN ODYSSEY 37 | | X | X | X | X | | | X | X | X | X | | | X | |
| SUN ODYSSEY 36i | * X | * X | X | X | X | | *X | X | X | X | X | | | X | |
| SUN ODYSSEY 349 | * X | * X | X | X | X | X | X | X | X | X | X | | | X | |
| SUN ODYSSEY 35 | * X | * X | X | X | X | | *X | X | X | X | X | | | X | |
| SUN ODYSSEY 33i | * X | * X | X | X | X | *X | *X | X | X | X | X | | | X | |
| SUN ODYSSEY 32i | * X | * X | X | X | X | | | X | X | X | X | | | X | |
| SUN ODYSSEY 32 | | X | X | X | X | | | X | X | X | X | | | X | |

GENERAL INVENTORY LIST "LAGOON"

| | | | | | | | | | | | | | | | |
|--------------|--|---|---|---|---|----|----|---|---|---|---|----|----|--|--|
| LAGOON 450 | | X | X | X | X | X | X | X | X | X | X | X | X | | |
| LAGOON 440 | | X | X | X | X | | X | X | X | X | X | X | X | | |
| LAGOON 42 | | X | X | X | X | X | X | X | X | X | X | X | X | | |
| LAGOON 420 | | X | X | X | X | | X | X | X | X | X | X | X | | |
| LAGOON 400s2 | | X | X | X | X | X | X | X | X | X | X | *X | *X | | |
| LAGOON 400 | | X | X | X | X | X | X | X | X | X | | | | | |
| LAGOON 380 | | X | X | X | X | *X | *X | X | X | X | X | | | | |

X =standard * X =upon request