



Pricelist 2015 in EURO
Dream Yacht Caribbean
Martinique (Marina Le Marin), Guadeloupe (Marina Bas du Fort)
St Martin (Marigot, Marina Port La Royale)



02,09,14

Rates in EURO per week (7 nights)

Yacht Type	Cab.	Pass.	20/12-03/01	03/01-25/04	25/04 -09/05 04/07-08/08 31/10-12/12	09/05-04/07 08/08-31/10 12/12-20/12	Security Deposit
Catamarans SuperPremier							
Catana 47 Carbon Infusion with A/C	4+2	8.10	10'390	7'950	5'900	5'130	8'000
Lagoon 450	4+2	10.12	8'885	6'800	5'045	4'390	5'000
Bali 4.5 with A/C	4+2	10.12	9'350	7'155	5'310	4'620	5'000
Catana 42 Carbon Infusion	4	8	7'675	4'975	4'430	3'335	7'000
Lagoon 400 S2	4+2	8.10	7'310	4'565	4'220	3'180	5'000
Lagoon 39	4	8	6'950	4'340	4'010	3'020	5'000
Lagoon 380	4+2	8.10	6'950	4'340	4'010	3'020	5'000
Catamarans Premier							
Catana 55 Carbon Infusion with A/C	6	12	14'250	11'175	8'360	7'140	9'000
Catana 50 with A/C	4+1	8.9	11'200	7'600	6'265	5'100	9'000
Catana 47 Carbon Infusion with A/C	4+2	8.10	9'900	7'200	5'620	4'885	8'000
Helia 44	4+2	10.12	8'415	6'450	4'780	4'160	5'000
Catana 42 Carbon Infusion	4	8	7'300	4'736	4'010	3'020	6'000
Catamarans							
Catana 50 Carbon Infusion with A/C	5	10	11'790	7'975	6'580	5'355	8'000
Catana 50 OC with A/C, 5 dbl cabins	5	10	10'620	7'190	5'920	4'820	8'000
Lagoon 500 with A/C	5+2	10.12	10'620	7'190	5'920	4'820	5'000
Salina 48 Evolution	4+4	10.12	9'400	6'450	4'780	4'160	5'000
Salina 48 Evolution	4+3	10.11	9'400	6'450	4'780	4'160	5'000
Catana 47 Custom with A/C	4+2	8/10	9'000	6'250	4'630	4'000	7'000
Orana 44 Evolution	4+2	8.10	7'245	4'765	4'330	3'110	5'000
Orana 44 with A/C in saloon	4+2	8.10	7'345	4'865	4'430	3'210	3'500
Orana 44	4+2	8.10	7'000	4'625	4'210	3'050	5'000
Catana 42 Custom	4	8	6'965	4'300	3'950	2'960	5'000
Catana 42	4	8	6'965	4'300	3'950	2'960	5'000
Catana 41 OC Owner version	3 + 2	6.8	6'030	3'150	3'000	2'250	4'000
Catana 41 OC	4	8	6'330	3'455	3'000	2'250	4'000
Lipari 41	4+2	8.10	6'645	4'150	3'835	2'880	3'000

Rates to be continued on the next page



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Catamarans							
Lagoon 400	4+2	8.10	6'645	4'150	3'835	2'880	4'000
Lavezzi 40	4+2	8.10	6'015	3'735	3'450	2'590	3'000
Lagoon 380	4 + 2	8.10	6'015	3'735	3'450	2'590	3'000
Mahe 36	3	6.8	5'730	3'000	2'850	2'135	3'000
Monohulls Premier							
Sun Odyssev 509 with genset and A/C	5+1	10.12	7'850	5'460	3'870	3'365	5'000
Oceanis 48.5 with genset and A/C	5	10.12	6'550	4'550	3'575	2'825	5'000
Oceanis 48.4 with A/C (dockside)	4	8.10	5'790	4'000	3'160	2'500	5'000
Oceanis 41	3	6.8	4'460	3'150	2'315	1'900	3'000
Monohulls							
Harmony 52	5	10.12	6'105	4'245	3'010	2'620	4'000
Harmony 47	4	8.10	4'455	3'100	2'430	1'920	3'500
Dufour 455	4	8.10	4'455	3'100	2'430	1'920	3'000
Dufour 44	4	8.10	4'455	3'100	2'430	1'920	3'000
Sun Odyssev 44i	4	8.10	4'455	3'100	2'430	1'920	3'000
Sun Odyssev 439	4	8.10	4'455	3'100	2'430	1'920	3'000
Sun Odyssev 42i	3	6.8	4'185	2'955	2'190	1'800	3'000
Harmony 42	3	6.8	3'720	2'625	1'945	1'620	3'000
Bavaria 42	3	6.8	3'906	2'756	2'045	1'700	3'500
Sun Odyssev 409	3	6.8	4'185	2'952	2'190	1'800	3'000
Sun Odyssev 39i	3	6.8	4'100	2'890	2'140	1'780	2'500
Dufour 385 - Clarabella	3	6.8	4'000	2'800	2'000	1'700	3'000
Harmony 38	3	6.8	3'245	2'315	1'740	1'500	2'500
Sun Odyssev 36i	3	6.8	3'565	2'550	1'910	1'615	2'000

Cleaning: to be added to the above daily rates a per charter cleaning fee of
 Monohulls: up to 38': € 145.-, from 39' to 45': € 175.-, from 46' to 49': € 210.-, 50' and over: € 230.-
 Catamarans: up to 40': € 230.-, from 41' to 45': € 250.-, from 46' to 49': € 270.-, 50' and over: € 300.-

Starter Pack: mandatory extra to be added to the above daily rates a set fee of € 40.- per charter. The pack includes: 1 bottle of rum, 2 limes, sugar, 1 pack of 6 Coke cans, 1 gallon Water, 1 small bottle of washing up liquid, 1 dish cloth/sponge, garbage bags, 1 roll of paper towels, 1 box of matches, 1 roll of toilet paper in each head

Mandatory Handling Fees: € 30.- per charter



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SuperPremier yachts : less than 12 months old from their first charter date. dinghy with 6hp outboard engine
Premier yachts: less than 3 years old from their first charter date
All our yachts are equipped with semi-rigid dinghy and 6 hp outboard engine (9,8 hp on Catana 50, 50 OC, 50 Carbon Infusion and 55 Carbon Infusion)

- On Catana 41 OC : solar panels and water maker
- On Catana 42: gennaker, solar panels and water maker
- On Catana 42 Custom and Carbon Infusion: gennaker, solar panels and water maker
- On Bali 4.5: solar panels, generator, A/C, water maker, electric heads, electric winch
- On Helia 44: solar panel, water maker, electric winch
- On Orana 44: solar panel, water maker, electric winch
- On Lagoon 440: solar panel, water maker, electric winch
- On Catana 47 Custom: gennaker, solar panel, water maker, generator, air conditioning, electric winch
- On Catana 47 Carbon Infusion: gennaker, solar panel, water maker, generator, air conditioning, electric winch
- On Salina 48 evolution: solar panel, water maker, electric winch
- On Salina 48: generator, air conditioning in saloon
- On Catana 50 Carbon Infusion: gennaker, solar panel, water maker, generator, air conditioning, electric winch, 3.60m semi rigid dinghy with 9,8hp outboard engine
- On Catana 50 OC: gennaker, solar panel, water maker, generator and air conditioning, electric winch, 3.60m semi rigid dinghy with 9,8hp outboard engine
- On Lagoon 500 5 cabins: water maker, generator and air conditioning, electric winch
- On Catana 55 Carbon Infusion: gennaker, solar panel, water maker, generator and air conditioning, electric winch, 3.60m semi rigid dinghy with 9.8hp outboard engine
- On Sun Odyssey 509: water maker, generator, air conditioning, bow thruster
- On Oceanis 48 5 cabins: water maker, generator, air conditioning, bow thruster
- On Oceanis 48 4 cabins: water maker, air conditioning (dockside), bow thruster

The rates include

First & last night at the Dream Yacht Charter pontoon ♦ autopilot ♦ GPS ♦ CD-player & cockpit speakers ♦ dinghy & outboard engine ♦ 2 sets of linen, towels, beach towels per person/week ♦ snorkelling gear ♦ Dream Yacht Charter Guarantee

The rates do not include

Cancellation insurance ♦ transfers airport-base-airport ♦ diesel, fuel and water

ply for charters of 7 nights minimum - All prices subject to change without notice

Short Term Cruise

(not available in period from 20/12 to 05/01)

Journey

- 3 Days / 2 Nights
- 4 Days / 3 Nights
- 5 Days / 4 Nights
- 6 Days / 5 Nights
- 7 Days / 6 Nights

Prorata on the weekly rate

- 60%
- 70%
- 80%
- 90%
- 95%

Embarkation 17h30 / Disembarkation 11h00



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Early boarding at 12h00 (noon) = 50% of the daily rate

Long term discount

Early booking discount

Repeater discount

Platinum repeater discount

Boat show discount

Group discount

(Maximum discount: 25% including long term discount)

5% on any charter from 13 nights to 20 nights ♦ 10% from 21 nights onwards

5% for any charter booked and down paid 180 days or more prior departure date

5% for any repeat client

10% for multi-repeater clients from their 5th charter with Dream Yacht Charter onwards

not cumulative with regular repeater discount

5% for any charter booked on a boat show

5% for at least 5 yachts booked

Low Season Promotion from 09/05 to 14/11 (NOT cumulative with any other discount)

Monohulls & Catamarans

10 days at the price of 8, 14 days at the price of 11, 21 days at the price of 16, 28 days at the price of 22

Options (prices subject to change): All extras and options paid locally – on spot – are subject to a surcharge of 15%

Stand up paddle

25.00 € per night

160.00 € 1 week

Skipper

180.00 € per night + provisioning

250.00 € 2 weeks

365.00 € 3 weeks

Hostess/Cook

140.00 € per night + provisioning

Windsurf Martinique - Beginner

20.00 € per night

260.00 € 2 weeks

Full board

1 to 4 guests on board

45.00 € per person / night

Windsurf Martinique - Funboard

140.00 € per week

360.00 € 3 weeks

More than 4 guests on board

40.00 € per person / night

Windsurf Guadeloupe

30.00 € per night

380.00 € 2 weeks

Windsurf St Martin - Beginner

200.00 € per week

500.00 € 3 weeks

Windsurf St Martin - Advanced

240.00 € per week (beginner)

870.00 € 3 weeks

Kavak

320.00 € per week (confirmed)

220.00 € 2 weeks

Additional deposit for SUP, windsurf and Kavak:

Fishing rod

35.00 € per night

470.00 € 2 weeks

Children safety net

240.00 € per week

650.00 € 3 weeks

15 hp outboard engine

50.00 € per night

610.00 € 2 weeks

Pets policy : in case of pet onboard, end cleaning is doubled

320.00 € per week

870.00 € 3 weeks

Any crew change during the charter is subject to € 200.- additional cost

20.00 € per night

220.00 € 2 weeks

(the charge includes administration cost, change of bedlinen and towels and one night at DYC ponton. It doesn't include cleaning)

130.00 € per week

300.00 € 3 weeks

500.00 €

17.00 € per night

180.00 € 2 weeks

120.00 € per week

240.00 € 3 weeks

300.00 € per charter

35.00 € per night (possible for catamarans only - recommended for catamarans 45ft and over)



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Transfers (prices subject to change)

Fort-de-France airport – Martinique base

1 - 4 persons € 155.-/Round trip
 5 – 14 persons + € 20.-/each additional person/Round trip
 15 -18 persons € 360.-/Round trip
 19 persons and over + 20 €.-/each additional person/Round trip

Pointe-à-Pitre airport – Guadeloupe base

1 – 4 persons: € 90.-/Round trip
 5 – 8 persons: € 130.-/Round trip
 9 - 12 persons: € 210.-/Round trip

Juliana airport – St Martin base

1 – 4 persons: € 80.-/Round trip
 € 20.- /each additional person/RT

One way transfer cost: 50% of the round trip cost

All-consumables-included-package

Sun Odyssey 36i, Sun Odyssey 39i, Harmony 38, Dufour 385
 Sun Odyssey 409, Harmony 42, Oceanis 41, Sun Odyssey 44i, Bavaria 42, Dufour 455, Dufour 44
 Harmony 47 , Oceanis 48

Harmony 52, Sun Odyssey 509, Catana 41 OC, 42, 42 Custom, 42 Carbon Inf. & 43 OC, Orana 44,
 Mahe 36, Lavezzi 40, Lipari 41, Lagoon 380, Lagoon 400, Lagoon 410, Helia 44, Lagoon 440, Belize 43
 Bali 4.5, Catana 47 Custom & Carbon Inf., Salina 48, 50 OC, 50 & 50 Carbon Infusion, Catana 55 Carbon Infusion, Lagoon 500

All our yachts are delivered to you with full tanks of fuel (yacht & dinghy), full tank of water, 1 bottle of cooking gas in duty + 1 spare bottle. You have to re-deliver the yacht with full tanks any re-fill of water at our Dream Yacht Charter Pontoon during your

25.00 € per night
 30.00 € per night
 35.00 € per night
 45.00 € per night
 45.00 € per night
 60.00 € per night

Mandatory for one ways not ending on a DYC base (i.e ex Grenada, Martinique, Guadeloupe, Antigua, St Martin, Tortola)

Diving Gear
Martinique

Block 12 L : € 50.-/1week, € 75.-/2 weeks, € 100.-/3 weeks
 Block 15 L : € 55.-/1week, € 85.-/2 weeks, € 110.-/3 weeks
 Pressure reducer : € 60.-/1week, € 95.-/2 weeks, € 125.-/3 weeks
 Stab : € 60.-/1 week, € 95.-/2 weeks, € 125.-/3 weeks

In any case clients will have to sign a distinct contract on spot with subcontractor.

Guadeloupe

€ 65.-/1 week, € 120.-/2 weeks, € 175.-/3 weeks
 € 75.-/1week, € 140.-/2 weeks / € 200.-/3 weeks
 € 50.-/1 week, € 95.-/2 weeks / € 140.-/3 weeks
 € 50.-/1 week, € 95.-/ 2 weeks / € 140.-/3 weeks

Diving Gear St Martin to be booked directly :

<http://thescubashop.net/rental.htm>



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Security Insurance (Damage waiver)

Selection of optional damage waiver limits your liability to the reduced Security Deposit for damages to the boat and/or the loss of the dinghy and/or its outboard engine.

The payment of either the Refundable Security Deposit, or the Damage Waiver, is designed to cover only one incident of a substantial nature at any one time: in case of loss or damage to equipment of significant value such as outboard engine or dinghy, the charterer will have the right to an immediate replacement whilst on charter, provided that the charterer pays a new Refundable Security Deposit immediately upon receipt of replacement or repair

The security insurance is mandatory in case of a skippered charter. Not available for regattas & races

Minimum charge: 7 nights / maximum charge: 21 nights

Catana 55 & 50 Carbon Inf., 50 OC, 50 , Lagoon 500
 Catana 47 Custom & Carbon Inf., Salina 48
 Bali 4.5, Catana 41 OC, 42 Custom & Carbon Inf., 43 OC
 Mahe 36, Lavezzi 40, Lipari 41, Lagoon 380, Lagoon 400
 Lagoon 410, Orana 44, Helia 44, Lagoon 440, Belize 43
 Harmony 52, Oceanis 48, Sun Odyssey 509
 Harmony 38, 42 & 47, Oceanis 41, Bavaria 42, Dufour 385
 Dufour 44, Dufour 455
 Sun Odyssey 36i & 42i, Sun Odyssey 409 & 439

60.00 € per night (minimum € 420.-/charter) + a reduced refundable deposit of € 750.- at the base
 50.00 € per night (minimum € 350.-/charter) + a reduced refundable deposit of € 750.- at the base
 40.00 € night (minimum € 280.-/charter) + a reduced refundable deposit of € 650.- at the base
 40.00 € per night (minimum € 280.-/charter) + a reduced refundable deposit of € 650.- at the base
 40.00 € per night (minimum € 280.-/charter) + a reduced refundable deposit of € 650.- at the base
 35.00 € per night (minimum € 245.-/charter) + a reduced refundable deposit of € 550.- at the base
 30.00 € per night (minimum € 210.-/charter) + a reduced refundable deposit of € 500.- at the base
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Security Deposit

To be paid at the base upon embarkation by cash or credit card (Visa and MasterCard only).
 If paid by credit card the client should contact his/her bank previously and let them know about the transaction.
 Should the refundable full security deposit by credit card be refused at the time of embarkation, client will be obliged to subscribe the non refundable security insurance.

One way fees in €

The one way fee does not include harbour fees out of yachts

	St. Lucia	St. Vincent	Union	Barbados	Grenada	Trinidad	Guadeloupe
Martinique	600	1200	1600	1'600	1'200	2200	1200
Guadeloupe	1500	1500	2'200	2'200	1'600	2500	-
St Martin	2'200	2'200	2'500	2'500	2'500	3500	1'200

	Antigua	St. Martin	Tortola	Martinique
Martinique	1200	1'600	2'500	-
Guadeloupe	1200	1200	1'600	1200
St Martin	1200	-	1200	1'600



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Race / Regatta Package

Antigua Sailing Week	Antigua, 25/04 – 01/05/2015	1'500.00 €
BVI Spring Regatta	Tortola, 30/03 – 05/04/2015	1'200.00 €
RORC Caribbean 600	Antigua, 20/02 - 27/02/2015	1'500.00 €

The Regatta Package includes

Briefing before the race, preparation and gauging of sails, technical assistance during the race**, registration of the boat (not of the passengers)

** technical assistance during the race valid only for Antigua Race Week and BVI Spring Regatta, not valid for RORC Caribbean 600

Race / Regatta Surcharge

Up to 42'	1'550.00 €
43' to 50'	1'650.00 €
51' and over	1'800.00 €

Race / Regatta Conditions

Min. charter duration is 10 nights
Only the long term discount is applicable, no other discounts are possible
One way/delivery fees have to be paid

Tour des Yoles 2015 Martinique

Professional skipper is mandatory
Skipper must have his own cabin
No damage waiver will apply and full security deposit is requested (by credit card or cash)

Dates to be confirmed

No discount / special offer can apply to Tour des Yoles charters

Special payment conditions apply:
25% deposit upon booking and balance 2 months prior to charter

Race / Regatta Deposit

A special race deposit (double than for regular bookings) will be required and has to be paid to the DYC Head Office by bank transfer before departure. This special race deposit applies during the regatta period.

Payments

30% of the charter fee to confirm booking
Balance plus all booked options 45 days before embarkation

Cancellation fee

More than 90 days	500.00 €
60 days before	30% of the charter fee (without options)
less before	charter fee

Dream Yacht Charter guarantee: All our yachts are very well maintained and undergo regular technical checks. Should a technical failure happen despite our highly professional maintenance, we commit ourselves to repair the failure in the next 4 hours following your call at the base during working hours (8 am . to 5 pm). If you loose more than 4 hours (during working hours) we will refund you one full day. If the repair takes more than 1 day, we will provide you with a similar boat or refund you on a pro rata basis. In case of emergency you can rely on our hot line, at any time, 7 days a week.